
How to find Inside Sales Managers with Boolean search strings

To hire [Inside Sales Managers](#), use Boolean search on Google. This sourcing method helps you find qualified candidates to strengthen your talent pipeline. Modify our example search strings based on your needs.

Generic search string to find Inside Sales Managers

Your search strings should have three basic elements:

- The job title of candidates you're looking for.
- The *NOT (-) operator* to exclude irrelevant results that might appear often.
- The *intitle:* or *inurl:* operators to look for specific words like "resume," "bio," "cv" and "work history."

Here's a basic search string that you can further modify:

(intitle:resume OR inurl:resume) "inside sales manager" -job -jobs -templates -sample -examples

Often, [Sales Managers](#) who work in inside sales, will not mention this specialty in their job title. To include those candidates in your search, look for Sales Managers who mention relevant terms in their resume:

(intitle:resume OR inurl:resume) "sales manager" ("inside sales" OR telesales) -job -jobs -templates -sample -examples

Searching for Inside Sales Managers profiles

Use Boolean search to find Inside Sales Managers on social platforms. For example, [Quora](#) lets you access public profiles of its members. Look through this site by using the site: operator and terms found exclusively on member profiles. For example:

site:quora.com "credentials & highlights" "sales manager" "inside sales"

Add more criteria in your search (e.g. location) to find profiles that better match your requirements.

When sourcing EU candidates, please refer to guidance on [using social media for recruiting](#) and [collecting candidate information](#) as per the **General Data Protection Regulation, or GDPR.**

Examples of Boolean search strings to find Inside Sales Managers by experience and knowledge

Find Inside Sales Managers who:

Have experience with certain relationship management software

(intitle:resume OR inurl:resume) "inside sales manager" salesforce -job -jobs -sample -examples -indeed

Have worked in a specific industry

(intitle:resume OR inurl:resume) "inside sales manager" wholesale -job -jobs -sample -examples -indeed

Have B2C experience

(intitle:resume OR inurl:resume) "inside sales manager" B2C -job -jobs -sample -examples -indeed

Are familiar with strategic sales

(intitle:resume OR inurl:resume) "inside sales manager" ("strategic sales" OR "sales strategy") -job -jobs -sample -examples

Examples of Boolean search strings to find Inside Sales Managers by location

By state or city:

(intitle:resume OR inurl:resume) "inside sales manager" (Texas OR TX) -job -jobs -sample -examples -indeed -writing

(intitle:resume OR inurl:resume) "sales manager" "inside sales" "Los Angeles" CA -job -jobs -sample -examples -indeed -writing -jobvertise

By area code:

(intitle:resume OR inurl:resume) "sales manager" "inside sales" Denver (303 OR 720) -job -jobs -sample -examples -indeed

Further reading:

Learn more about Boolean search with [our tutorial](#).